

Pray, Plan, Participate
ChangePoint Balloon Payment Campaign

The History In our current campus, God has provided us with a wonderful tool to be used in fulfilling our Vision and Mission, which are:

- Vision – Life in Christ for Every Alaskan and the World Beyond
- Mission – To train Christ Followers who:
 - Enjoy God Together
 - Are Transformed Together, and
 - Demonstrate the Heart of Jesus Christ Together

In this campus, He has given us new opportunities consistent with the direction He began revealing to us years ago when we were still at the Sentry campus. That direction indicated He wanted to use us to reach the community and state in unique ways through our campus.

The Deal The deal the Lord provided to secure this campus is summarized on the following page.

The Status Through one request in October, 2008 and subsequent gifts that were largely unsolicited, we have been able to pay down \$635,000 of the \$3.0 million to date, as shown on the following page. There was about \$400,000 raised via the October 2008 request, which represented 532 households, and the remainder was received in 2009 and Year to Date 2010, representing 142 households. As indicated above, our first payment made early was in October 2009. Our pay down strategy has included reinvesting any interest savings from these early payments to pay down additional principal.

The Plan We plan to have 2 major emphasis periods in the coming year when we will ask people to give or commit to give toward this balloon payment – one aligning with PFDs in October, and one aligning with tax refund time in April. We will be asking the church body to be **praying** about and **planning** for their **participation** in the weeks leading up to those 2 dates.

Before we go to the church body with this request, we would like to “grease the skids” by telling the body how many families have already made a commitment and the total amount committed toward this debt. All Elders, Finance Committee members, and Balloon Payment Committee members will be represented in these totals, in addition to as many staff and lay leaders as feel so led.

The Ask Would you like to help us “grease the skids” and be one of those families that makes an early commitment so we can include your commitment in the amounts reported to the church body in September as we encourage them to join us?

Questions

- What is the plan for the \$20.5 million coming due in 2016?
 - We have talked with AIDEA regarding an extension or new terms in 2016, and will continue to pursue this as we make the June 2011 balloon payment.
 - We are also exploring our options related to the freezer plant, which we have the option to purchase in 2016 for a set amount. Options include buying it and selling it to others as a source of funds to pay down the \$20.5 million, or buying it utilizing the lease income from it to pay for it and for a portion of our own building.
- How does the Dome bankruptcy affect this/ChangePoint?
 - ChangePoint’s obligations related to the Dome are mostly unaffected by the Dome filing for reorganization in bankruptcy court. Our naming rights contract runs another 2 years and we will continue to honor it. The guarantee of operating deficits to the bondholders is something we believe was done even prior to the Dome filing for bankruptcy. The bondholders disagree, and we are working through that right now. The Dome also had another unsecured note that the church guaranteed, which we do have to pay now that the Dome as filed for bankruptcy. Required payments at \$6,000/month for the remainder of 2010 and \$8,000/month in 2011.

The Deal

- \$24.5 Million Purchase price
- \$1.0 Million down payment paid by others
- 1st year no payments or interest
- Interest only at 3.5% through 2016, except:
 - \$3.0 Million balloon payment in June 2011

Paid to Date

- 10/12/09 - \$425,000
- 11/25/09 - \$30,000
- 1/27/10 - \$25,000
- 4/21/10 - \$60,000
- 6/2/10 - \$30,000
- 7/7/10 - \$65,000

- Total - \$635,000, including \$10,937 of reinvested interest savings